ORACLE®
Construction
and Engineering



Mining Industry Solution



My name is Cedric and I am a part of the Oracle cross Global Business Units (xGBU) Sub-Sharan Africa team. Here to support you alongside my Regional Sales Team.

I am a recognized valiant foot solider offering a unique blend of more than 20 years progressive executive acumen, leadership and IT solution sales and development - putting Revolutionary Technology in the Hands of Great Business People to manage information & processes across projects and businesses. I am a member of PMI and have been at Oracle is 2016.

There are 8 autonomous Global Business Units inside Oracle. Each one is set up to solve industry specific problems and has ex pert DNA built in. You've got one for Retail, Communications, Food & Beverage, Hospitality and Utilities. And of course we're here today to talk about "Construction and Engineering".

Do you have questions? Please use the Q&A or Chat function



Cedric Tsiga

GBU Africa Regional Manager, East Africa







Safe harbor statement

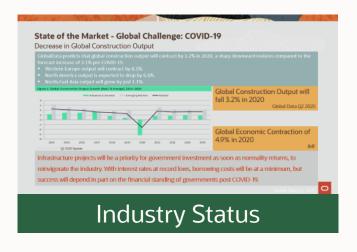
The following is intended to outline our general product direction. It is intended for information purposes only, and may not be incorporated into any contract. It is not a commitment to deliver any material, code, or functionality, and should not be relied upon in making purchasing decisions. The development, release, timing, and pricing of any features or functionality described for Oracle's products may change and remains at the sole discretion of Oracle Corporation.

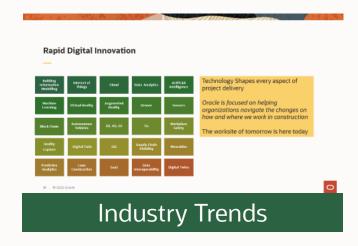


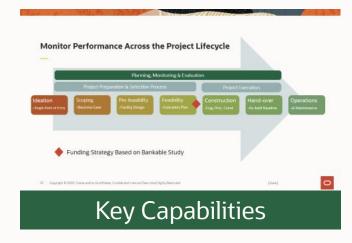


Session Roadmap













Support Across The Mining Value Chain















72% OF CEOS
IDENTIFY THE ABILITY TO
MANAGE PROJECTS AS CRITICAL
TO THE FUTURE GROWTH OF
THE BUSINESS...



Source: IPMA Study Sept. 2010



6%

of executives say their projects come in on time and on budget consistently







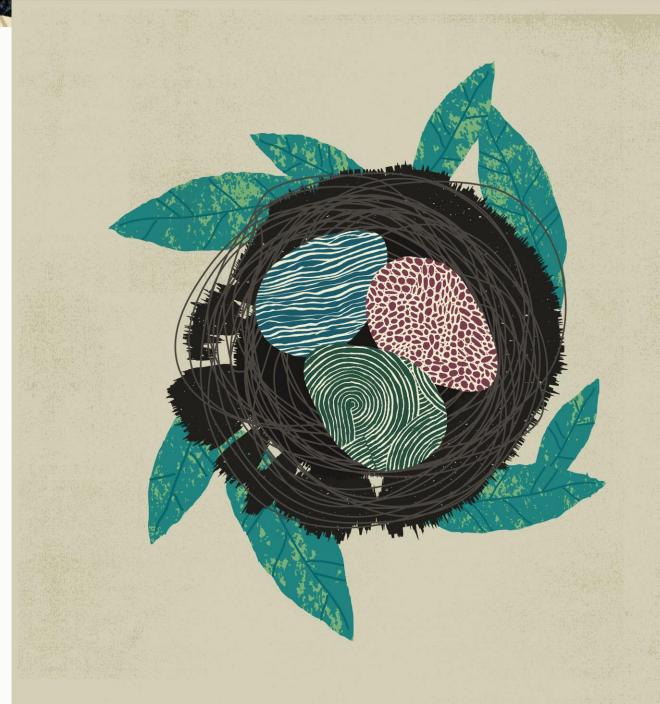
- Conflicting Priorities
- 2 Lack of Business Alignment
- 3 Limited Enterprise Visibility
- 4 Project Scoping
- 5 Project Overruns
- 6 No Accountability
- 7 Slow Reaction Time
- 8 Slow Project Delivery
- 9 Loss of Project Big Picture

- Squandered Resources
- 11 Escalating Costs
- Poor Risk Management
- No Contractor Collaboration
- 14 Project Scoping
- Project Overruns
- Manual Project Approval Processes
- 17 Implementation takes longer
- 18



10 Challenges for Mining

- 1. To remain competitive
- 2. To ensure legal compliance
- 3. To achieve operational efficiency
- 4. To achieve digital effectiveness
- 5. To ensure a balanced application of capital
- 6. To invest in transformative technologies
- 7. To contain rising costs
- 8. To become energy efficient
- 9. To build the workforce of tomorrow
- 10. To adapt to the green economy

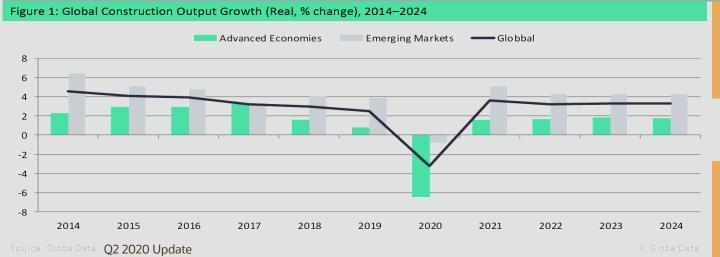


State of the Market - Global Challenge: COVID-19

Decrease in Global Construction Output

GlobalData predicts that global construction output will contract by 3.2% in 2020, a sharp downward revision compared to the forecast increase of 3.1% pre-COVID-19.

- Western Europe output will contract by 8.1%.
- North America output is expected to drop by 6.6%.
- North-East Asia output will grow by just 1.1%.



Global Construction Output will fall 3.2% in 2020

Global Data Q2 2020

Global Economic Contraction of 4.9% in 2020

IMF

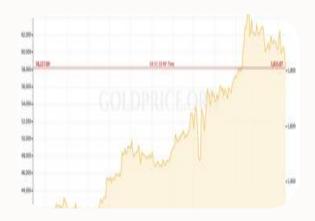
Infrastructure projects will be a priority for government investment as soon as normality returns, to reinvigorate the industry. With interest rates at record lows, borrowing costs will be at a minimum, but success will depend in part on the financial standing of governments post COVID-19.

The impact of COVID-19 on Australian Construction Projects

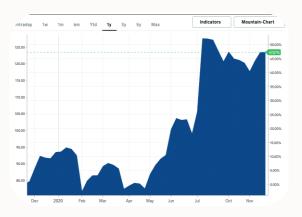


Market Trends – 12 months

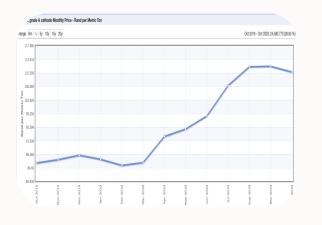




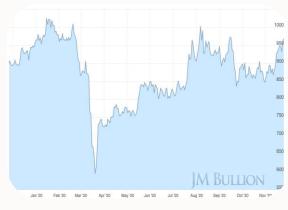
Gold



Iron Ore



Copper



Platinum



Renewed Investment

Many mining companies are committing to new investment in mining infrastructure, renewable energy sources and downstream beneficiation projects. Following a period of low investment, new capacity projects are required to overcome production decline.



Rapid Digital Innovation

Building Artificial Internet of Cloud **Data Analytics** Information Intelligence Things Modelling Machine **Augmented Virtual Reality Sensors Drones** Learning Reality Autonomous Workplace 3D, 4D, 5D 5G **Block Chain** Vehicles Safety Reality **Supply Chain Digital Twin** GIS Wearables Visibility Capture **Predictive** Lean Data SaaS **Digital Twins** Analytics Construction Interoperability

Technology Shapes every aspect of project delivery

Oracle is focused on helping organizations navigate the changes on how and where we work in construction

The worksite of tomorrow is here today



Construction Industry Institute – PDRI, Project Controls, Risk Management





Cll envisions an efficient capital projects industry that builds predictable value for member organizations, society, and stakeholders.

Many Infrastructure and Urban Development role players are members of the CII

Focus Groups:

Power, Utilities and Infrastructure

Facilities & Healthcare

Areas of Interest:

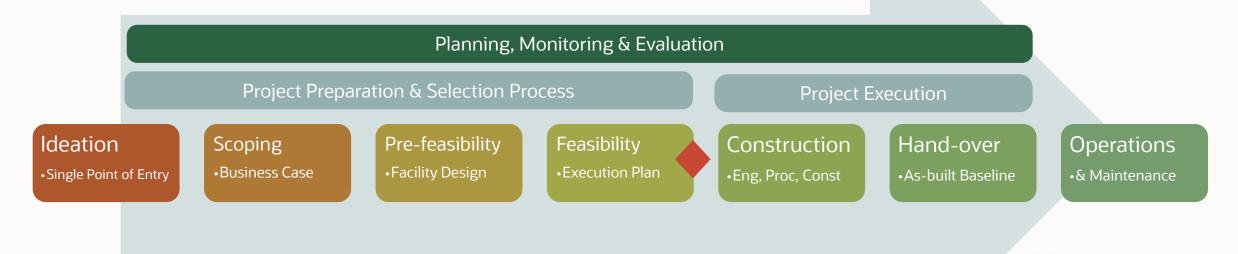
Best Practices

Knowledge Areas

PDRI



Monitor Performance Across the Project Lifecycle

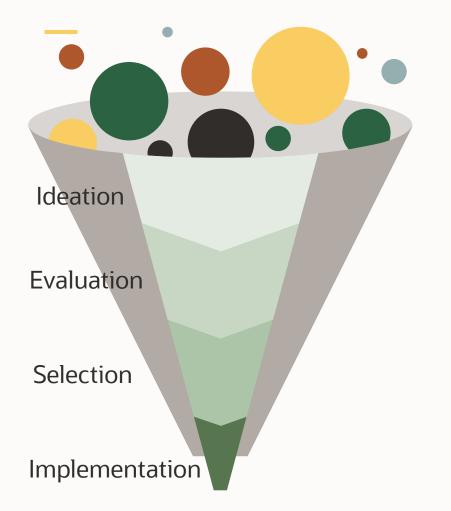




Funding Strategy Based on Bankable Study



Adopt a Portfolio Management Framework



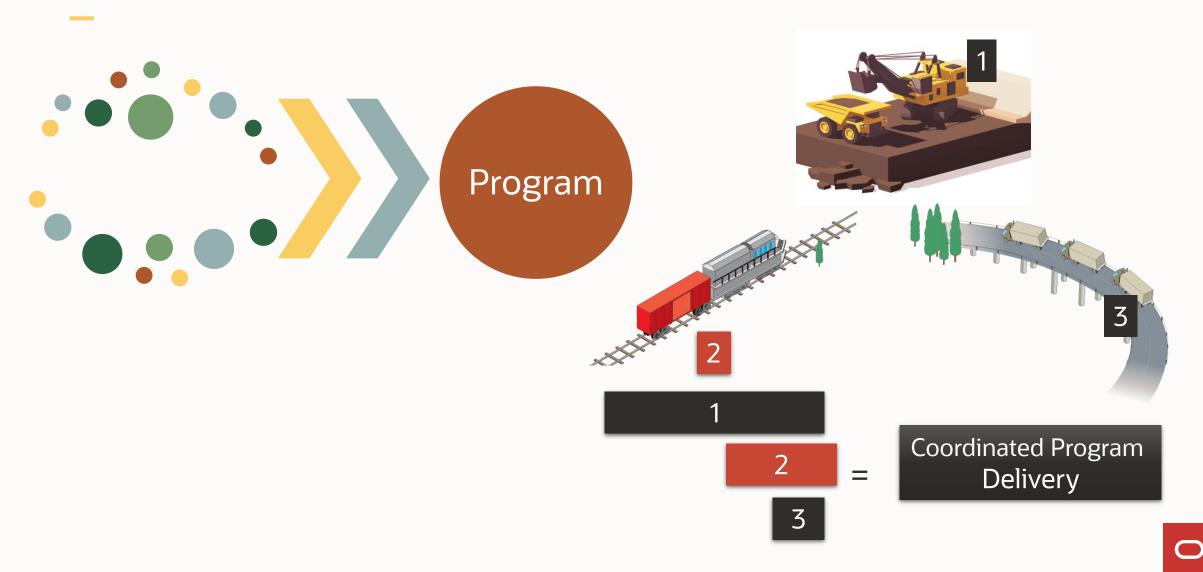
- Portfolio management is a key enabler of corporate strategy
- Enable conducive environment for project preparation and delivery
- Develop a consistent pipeline of projects aligned with strategic objectives
- Balance portfolio across brown-fields and green-fields projects
- Align portfolio across multiple operations and regions
- Identify potential funding gap

Adopt a Program Management Approach





Program Level Co-ordination of Delivery



Manage Extended Project Delivery Organization

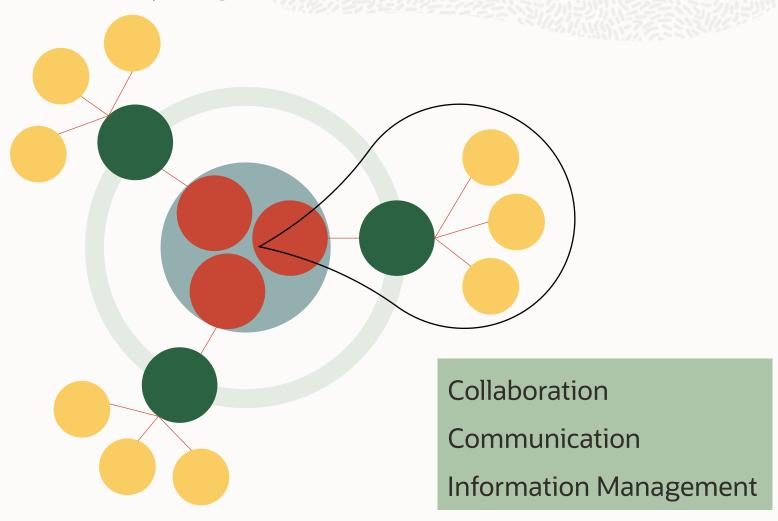
PMO Structure

Appointing Party

Lead Appointed Party

Appointed Parties

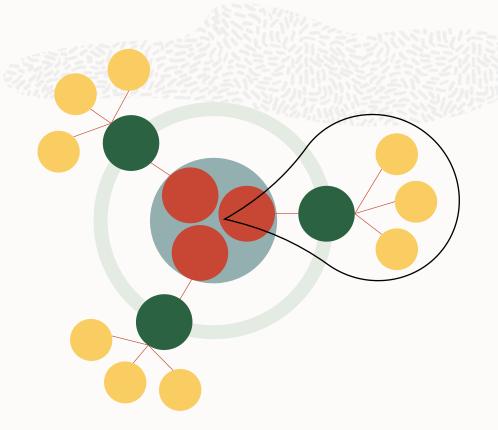
Project Team





Manage Complex Supply Chains

- 1 Improve project related tendering processes
- Ensure consistent application of contract terms and conditions
- Handle a high volume of contractual correspondence
- Ensure transparent project & contract change management
- Promote timely payments to sub-contractors & suppliers



Manage an Extended Project Delivery Organization



Funding Organization



Owners Team (Appointing Party)





General Contractor (Lead Appointed Party)



Project Delivery Team



Sub-Contractors & Suppliers (Appointed Parties)



Manage Extended Project Delivery Organization

Funding Organization



- Good Governance
- Reduced Investment Risk
- Clear Pipeline
- Funding Traceability

Owners Team



- · Project Preparation
- Consistent Methodology
- · Robust Project Pipeline
- Capital Plan
- Process Governance
- Portfolio Level Insight
- · Performance Visibility
- Funding Traceability
- Project Assurance
- InformationManagement
- Reduced Risk

EPCM Team



- Visible Projects Pipeline
- Project Delivery Systems
- Open Procurement
- Contract Management
- Project Assurance
- Collaboration
- Timely Sub-contractor
 Payments
- · Digital Handover

General Contractor



- Project Systems
- Collaboration
- Project Controls
- Contracts Management
- Change Management
- Issues & RFIs
- Inspections
- Timely Sub-Contractor
 Payments
- Digital Handover

Sub-Contractors



- Collaboration
- Project Controls
- Contracts Management
- Change Management
- · Issues & RFIs
- Inspections
- Timely Payments
- Digital Handover
- Fewer Disputes



A Modern Cloud Solution for All Participants



Oracle Cloud Infrastructure Gen2 Cloud

Shift Critical Workloads to the Cloud

Manage Information As A Renewable Resource

Volume

Fair

Software Platform

Interoperability

Digital Handover

Standards

Theft

Access

Timely

Coding

Intellectual Property

Quality

Security

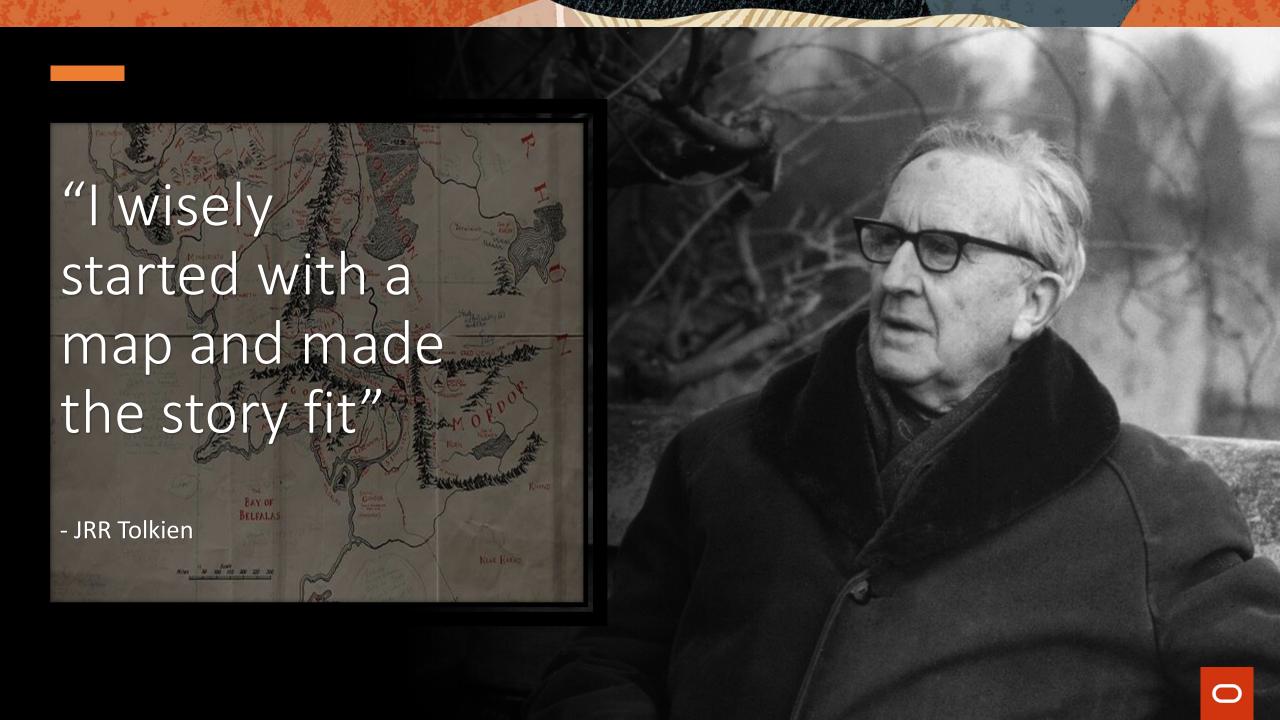
Accurate

Lost

Archiving







Verify the Problems you are trying to Solve

□ Delayed Projects □ Poor Margins □ Rework □ Near-miss □ Mitigation □ Poor Estimates □ Response □ Ineffective Contracts □ Cost Blow Outs □ Poor Quality □ Incidents □ Mitigation □ Response □ Response	SCHEDULE	COST	QUALITY	SAFETY	RISK
Projects		☐ Ineffective			☐ Response



Eliminate Silos of Information & Disparate Systems

Multiple, expensive legacy systems

Disconnected silos of processes and data

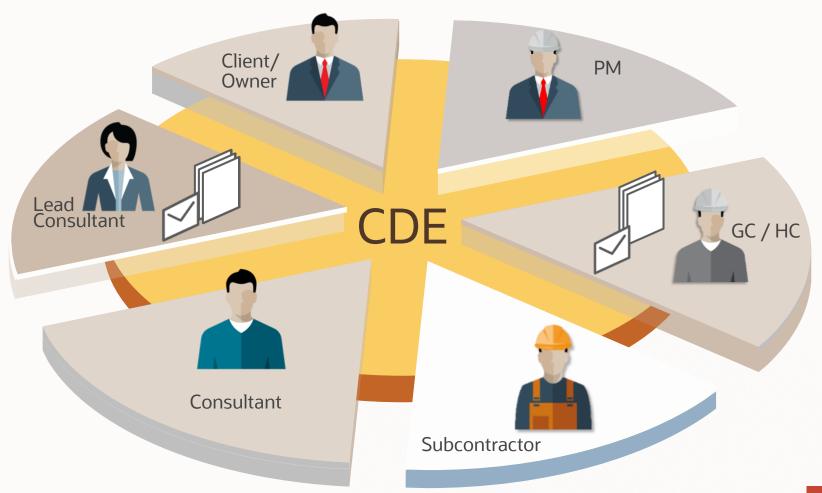
No "single source of truth" across projects & contracts

Lack of standard methodology across departments

A True Common Data Environment from Oracle

We define neutrality as universal fairness when applied to project collaboration platforms.

All stakeholders have control over their data, and no stakeholder has an advantage over another.

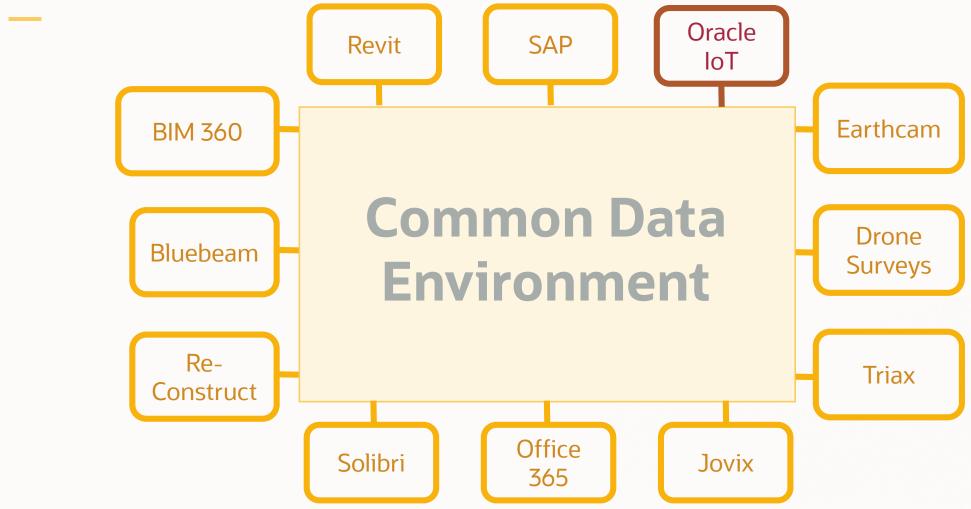




Customers Are Using Many Systems

ERP Design Design & Schedule Site cams Progress Coordination Control Primavera Re-SAP **Earthcam** Revit Aconex **P6** Construct Model Mgt **Drawing Review** loT **Supply Chain** Drone surveys Worker Work in Progress Finance Tracking Drone Oracle BIM 360 Bluebeam **Textura** Triax Surveys IoT Portfolio Mgt **Model Quality** Document **Internal Processes** Reporting Material authoring & FM Tracking Primavera Office 365 Unifier Solibri Oracle BI Jovix Cloud

An Integrated Platform for a TRUE CDE



Construction Management Software from Oracle

Design and Construction Coordination

sure trusted collaboration and integrated process magement across the lifecycle, with fast access to insights











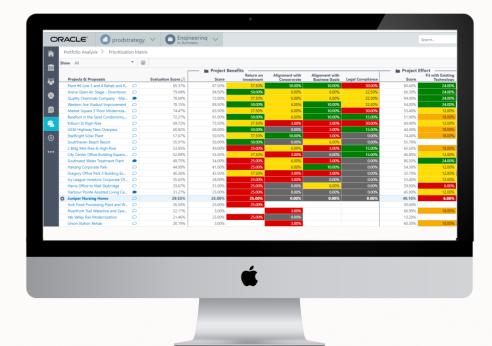
Portfolio Management

Focus on the projects that matter most

Control, visibility and insights are critical to the effective management of large project portfolios

- Optimize investment mix and maximize ROI
- Propose, inventory, prioritize and select projects
- Visualize portfolio-level capital planning and budgeting







Design and Construction Coordination

Model coordination in a common data environment

Ensure trusted collaboration and integrated process management across the lifecycle, with fast access to insights

Simplify BIM model coordination, connecting teams, models and project data in a neutral and secure collaborative environment

Seamlessly share, review and contribute to models without specialized software

A complete set of linked handover information and full audit trail of all decisions at project completion

Stay in control of project document management and keep processes moving, including reviews, submittals and RFIs

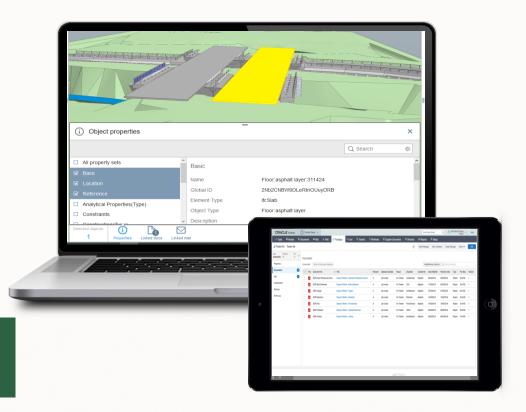
Design & construction coordination

Model coordination

Document control

Common data environment

Digital handover





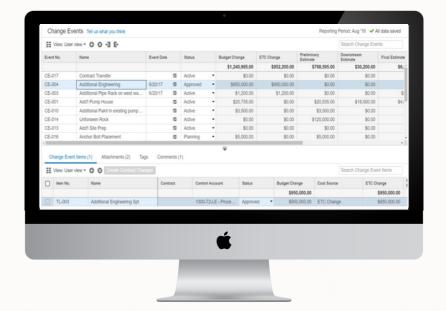
Project Controls & Contract Management

Cost management and contract control across the entire project supply chain

Gain visibility of project performance across cost and schedule

- Manage project changes, budget and contingency drawdown
- Streamline contract change management
- Proactively monitor project performance in real-time







Project Scheduling

Comprehensive scheduling, resource planning and risk management

Efficiently plan, schedule, and control programs and individual projects.

- Cloud based, delivering fast time to value
- Critical Path Method and Lean Scheduling
- Total coordination and collaboration around tasks, due dates and completion plans
- Plan, optimize and manage resource capacity across programs and projects
- Enhanced risk mitigation, avoid delays and cost overruns
- Track potential risks and opportunities at both project and activity levels







Jobsite and Mobility

Real-time collaboration and control of jobsite processes with easy-to-use mobile apps

Track and share project information, manage inspections, and access models, anywhere, anytime

- Fast and easy access to the latest set of drawings directly from mobile device
- Automate and standardize inspection processes
- Less time on administration allows you to focus on high-value activities,
 including quality management and prevention of safety incidents

Access Quality Safety design inspections incidents





Payments Management

Protect the project supply chain

Cloud based, collaborative payment management and

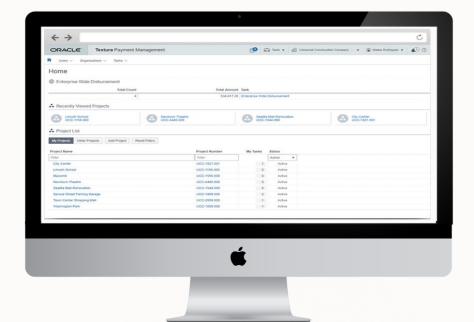
supply chain financing:

 Increase efficiency: eliminate paper and electronic gridlock by providing a single source of truth to the supply chain

- Mitigate Risk: automate and streamline collection of compliance materials
- **Strengthen Supply Chain:** close the finance gap to the supply chain and reduce risk

Payment Management & Processing

Supply Chain Finance



Data Analytics and Reporting

Make better decisions

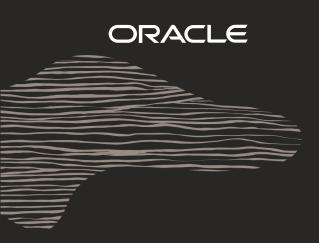
Real-time Management Information to reduce project risk

- **Dashboards:** Configurable, in-application dashboards to indicate performance information in real-time
- BI Reports: Configurable Business Intelligence reporting based on parameters, formatting and layouts required by the business
- Data Analytics: Leverage data analytics to unlock the value hidden in a sea of data across the organization. Improve business decisions through data insight.
- Predictive Analytics: Leverage AI with project performance data to make better decisions and reduce risk











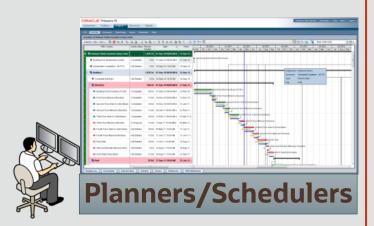
Managing Uncertainty: Planning Scenarios

Oracle Construction and Engineering Global Business Unit November 25, 2020



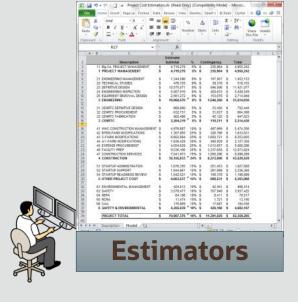
Project Schedule, Cost & Risk

Well, I have my plan in P6. I have a Risk Register with 30 risks, 10 of which are red.



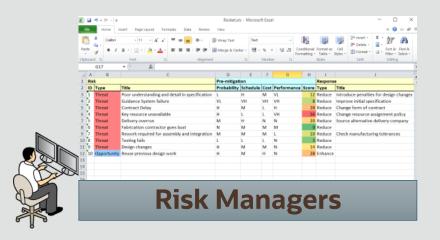


Project Manager





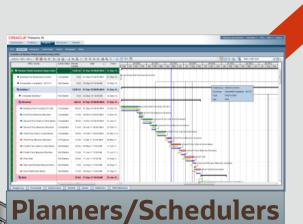
What's the chance of this project still finishing on time?





Project Schedule, Cost & Risk

Well, I have my plan in P6. I have a Risk Register with 30 risks, 10 of which are red.

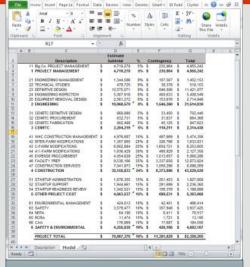


Project Manager

Oracle Primavera



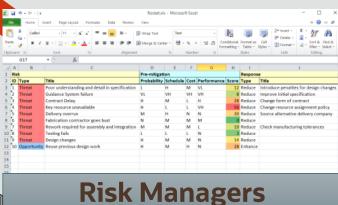


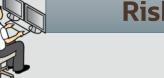


Estimators



What's the chances of this project still finishing on time?



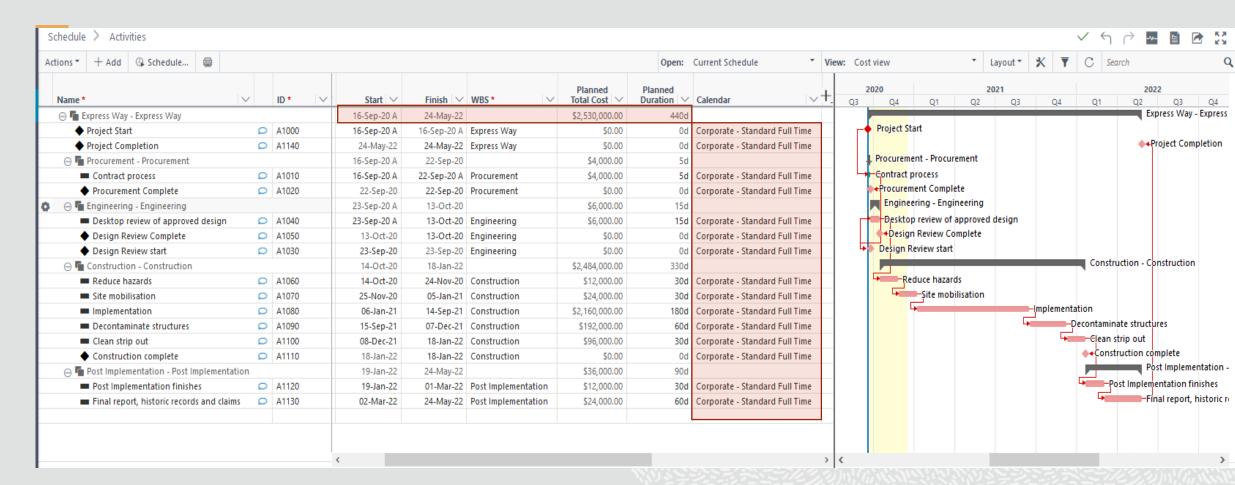






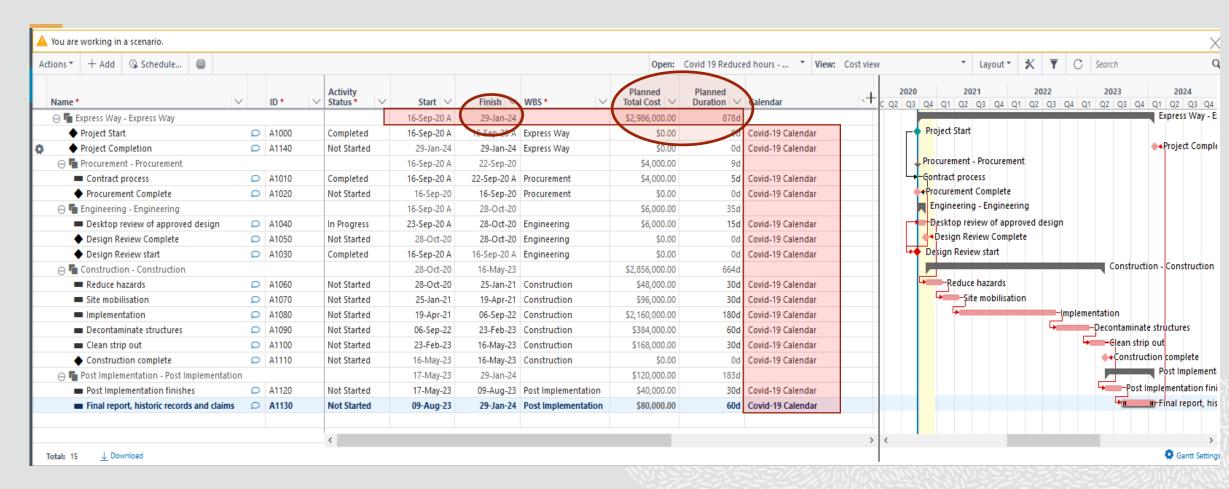
Schedule "before Covid-19 disruption"

Full Working Hours



Schedule "During Covid-19 Disruption"

Reduced Working Hours



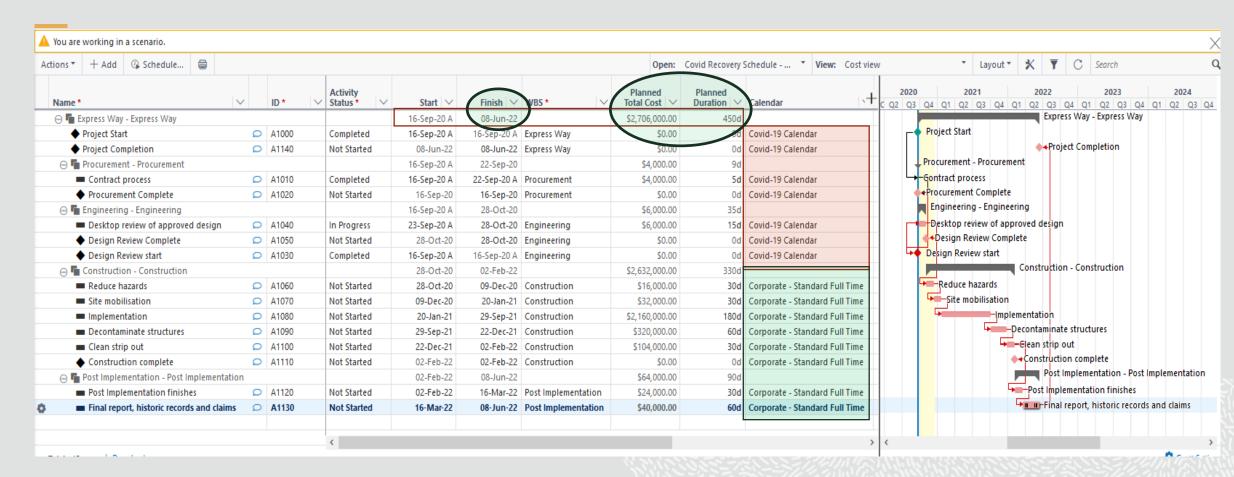


Comparison between Original Schedule and Covid-19 Impacted Schedule

Name		Critical			Finish			Planned Duration			2020	2021	
	ID	Original	Revised	Variance	Original ↑=	Revised	Variance	Original	Revised	Augu	Q3 Q4 September October November December	Q1 January February	March
Express Way	Express Way												
Project Start	A1000	~		~	16-Sep-20	16-Sep-20	0d	0d	0d		Project Start Project Start		
Contract process	A1010	~		~	22-Sep-20	22-Sep-20	0d	5d	5d		Contract process Contract process		
Procurement Complete	A1020	V	~		22-Sep-20	16-Sep-20	-5d	0d	0d		Procurement Complete Procurement Complete		
Design Review start	A1030	✓	~		23-Sep-20	16-Sep-20	-5d	0d	0d		Design Review start Design Review start		
Design Review Complete	A1050	✓	~		13-Oct-20	28-Oct-20	10d	0d	0d		 Design Review Complete Design Review Complete 		
Desktop review of approv	A1040	✓	✓		13-Oct-20	28-Oct-20	10d	15d	15d		Desktop review of approved design pesktop review of approved design		
Reduce hazards	A1060	✓	~		24-Nov-20	25-Jan-21	44d	30d	30d		Reduce hazards	Reduce hazards	
Site mobilisation	A1070	✓	~		05-Jan-21	19-Apr-21	73d	30d	30d			Site mobilisation	
Implementation	A1080	✓	~		14-Sep-21	06-Sep-22	254d	180d	180d				
Decontaminate structures	A1090	V	~		07-Dec-21	23-Feb-23	317d	60d	60d				
Clean strip out	A1100	~	~		18-Jan-22	16-May-23	345d	30d	30d				
Construction complete	A1110	✓	~		18-Jan-22	16-May-23	345d	0d	0d				
Post Implementation finishes	A1120	✓	~		01-Mar-22	09-Aug-23	376d	30d	30d				
Final report, historic record	A1130	✓	~		24-May-22	29-Jan-24	438d	60d	60d				
Project Completion	A1140	~	~		24-May-22	29-Jan-24	438d	0d	0d				
							'		>	,			

Schedule "Covid-19 recovery"

Full Working Hours





Comparison between Original Schedule and Recovery Schedule

riginal: Current Schedule TRevised: Covid Recovery Schedule Compare										▼ Search	
Name		Critical			Finish			Planned Duration		2020 2021 Q3 Q4 Q1	
	ID	Original	Revised	Variance	Original 1≟	Revised	Variance	Original	Revised		arch
Express Way	Express Way										
Project Start	A1000	✓		~	16-Sep-20	16-Sep-20	0d	0d	0d	Project Start Project Start	
Contract process	A1010	\checkmark		~	22-Sep-20	22-Sep-20	0d	5d	5d	Contract process -Contract process	
Procurement Complete	A1020	~	~		22-Sep-20	16-Sep-20	-5d	0d	0d	Procurement Complete	
Design Review start	A1030	✓	~		23-Sep-20	16-Sep-20	-5d	0d	0d	Design Review start Design Review start	
Design Review Complete	A1050	~	~		13-Oct-20	28-Oct-20	10d	0d	0d	 Design Review Complete Design Review Complete 	
Desktop review of approv	A1040	<u> </u>	✓		13-Oct-20	28-Oct-20	10d	15d	15d	Desktop review of approved design Pesktop ternew of approved design	
Reduce hazards	A1060		~		24-Nov-20	09-Dec-20	10d	30d	30d	Reduce hazards ——Keduce hazards	
Site mobilisation	A1070	V	~		05-Jan-21	20-Jan-21	10d	30d	30d	Site mobilisation Site mobilisation	
Implementation	A1080	✓	~		14-Sep-21	29-Sep-21	10d	180d	180d	4	
Decontaminate structures	A1090	V	~		07-Dec-21	22-Dec-21	10d	60d	60d		
Clean strip out	A1100	✓	~		18-Jan-22	02-Feb-22	10d	30d	30d		
Construction complete	A1110	V	~		18-Jan-22	02-Feb-22	10d	0d	0d		
Post Implementation finishes	A1120	V	~		01-Mar-22	16-Mar-22	10d	30d	30d		
Final report, historic record	A1130	✓	✓		24-May-22	08-Jun-22	10d	60d	60d		
Project Completion	A1140	~	~		24-May-22	08-Jun-22	10d	0d	0d		

How can the CEGBU help

Help improve project performance by:

- helping mining owners and operators
- deliver large, complex and innovative projects and programs
- through an integrated project delivery system
- leveraging the power of team collaboration, information management and technology for project delivery
- and develop data insights to enable assurance, governance, risk mitigation, project controls and decision support



ORACLE